



#1 Software For VVPaaS (Virtual Power As A Service)

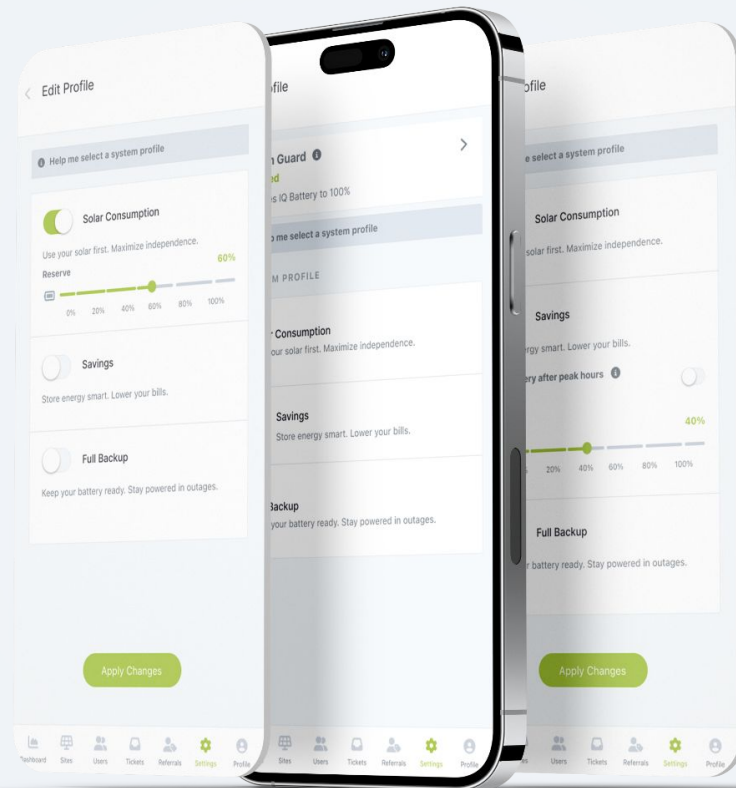
Powering Utilities & Solar Companies with **Virtual Power Plant as a Service**

Sunvoy helps utilities create and scale VPPs by unifying solar, batteries, and customer programs in one platform.

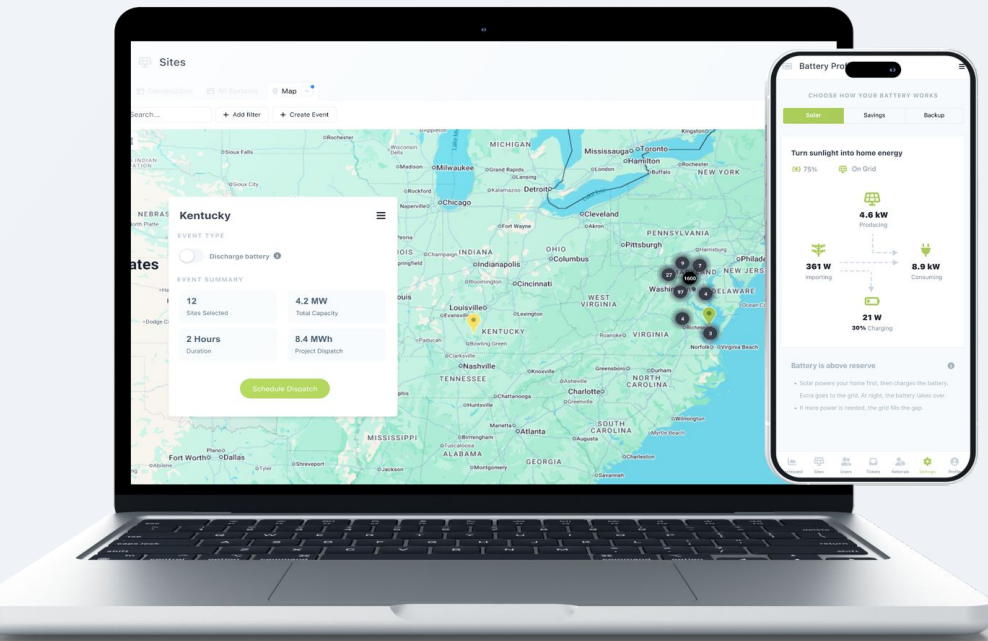


Sunvoy has been rated 5/5 stars by hundreds of solar installers like you!

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The Current State of **Virtual Power Plants**



Current Problem:

- Difficult for Utility/Government to launch a VPP
- Must define program rules: enrollment program, battery value analysis, budget, legal, custom dev,
- Must optimize edge assets and control DERs

Current "Solution":

- Hire consultants, marketing agencies, and software firms via RFPs
- Develop custom APIs and integrations
- Or use verticalized solutions like Tesla/Sunrun that only work with specific assets



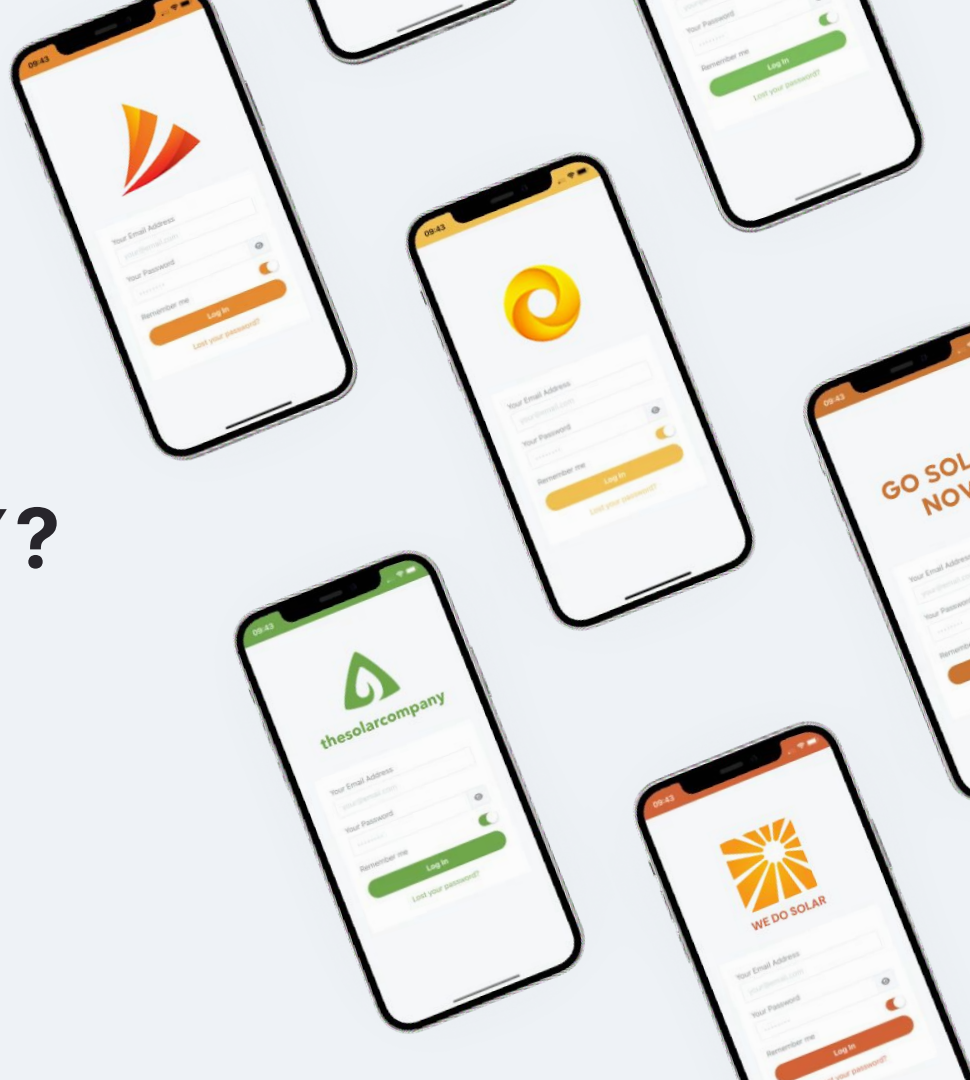
The result?

1. Months (or years) of planning
2. High upfront cost
3. Limited interoperability



What is SUNVOY?

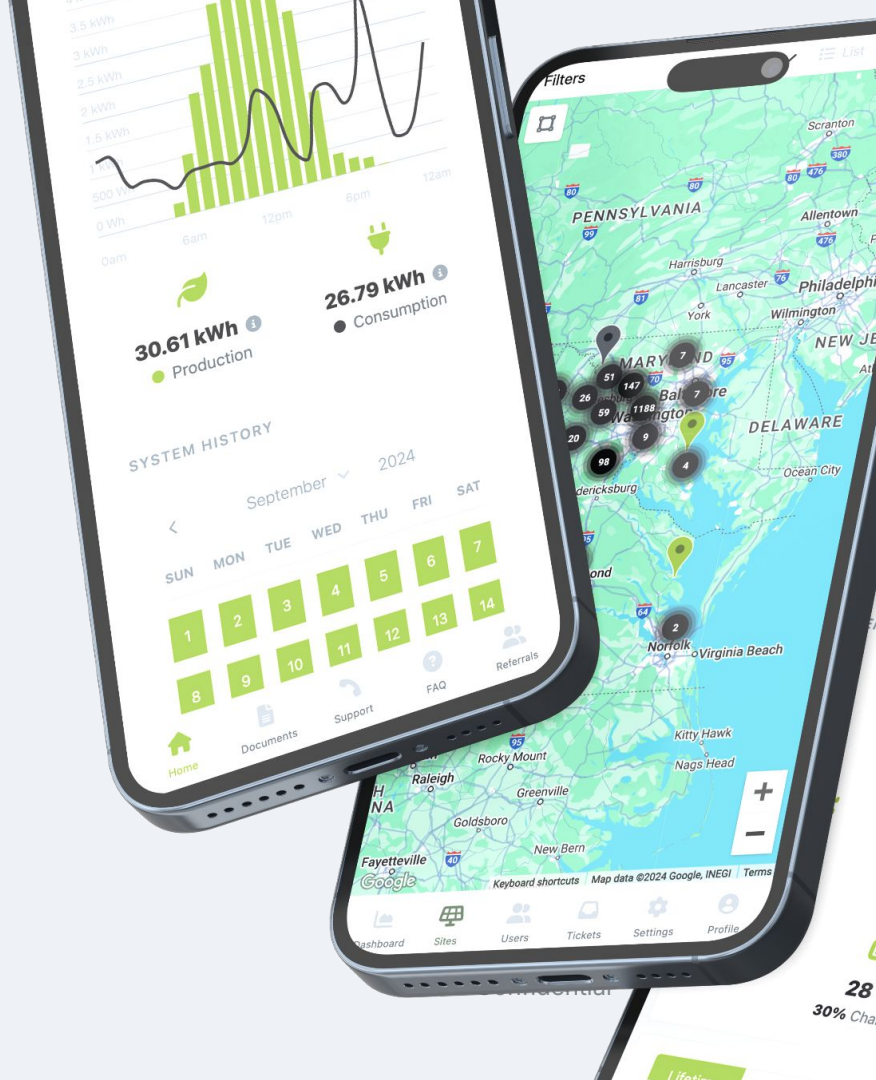
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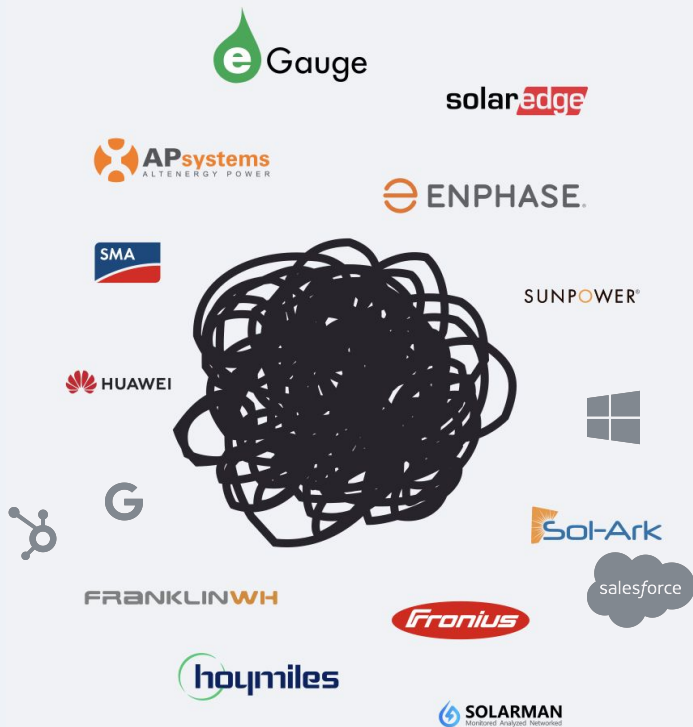


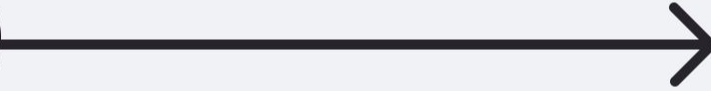
#1 White-Label App To Grow Your Solar Business

Designed to turn solar installers' customers into **active VPP participants**, reducing utility workload and accelerating program adoption.

- ✓ White-labeled Customer Portal
- ✓ Solar Fleet Management
- ✓ Built from the Ground Up for Solar Installers







with
SUNVOY



Sunvoy has eyes on 100,000+ solar assets with homeowner in our apps

What if we could...

- Support the grid using real-time visibility
- Empower installers with additional revenue
- Reward homeowners for using their assets



Sunvoy in Action: **Key Features**

How Sunvoy Supports Solar Installers Today



Customer Portal

A branded app for homeowners that reduces support tickets



Solar Fleet Management

Unified production + asset insights across hardware brands



*** Beta**

Portfolio Sharing

Securely connect with vendors, distributors, financiers



Sunvoy Concierge

"Done-for-you" setup and administrative support



Sunvoy API

Connect to any DER (battery, inverter, etc.)



*** Beta**

Hardware Control (VPP)

Grid-ready controls: turn batteries/EVs on/off, energy arbitrage

Introducing **Virtual Power Plant as a Service (VPPaaS)**

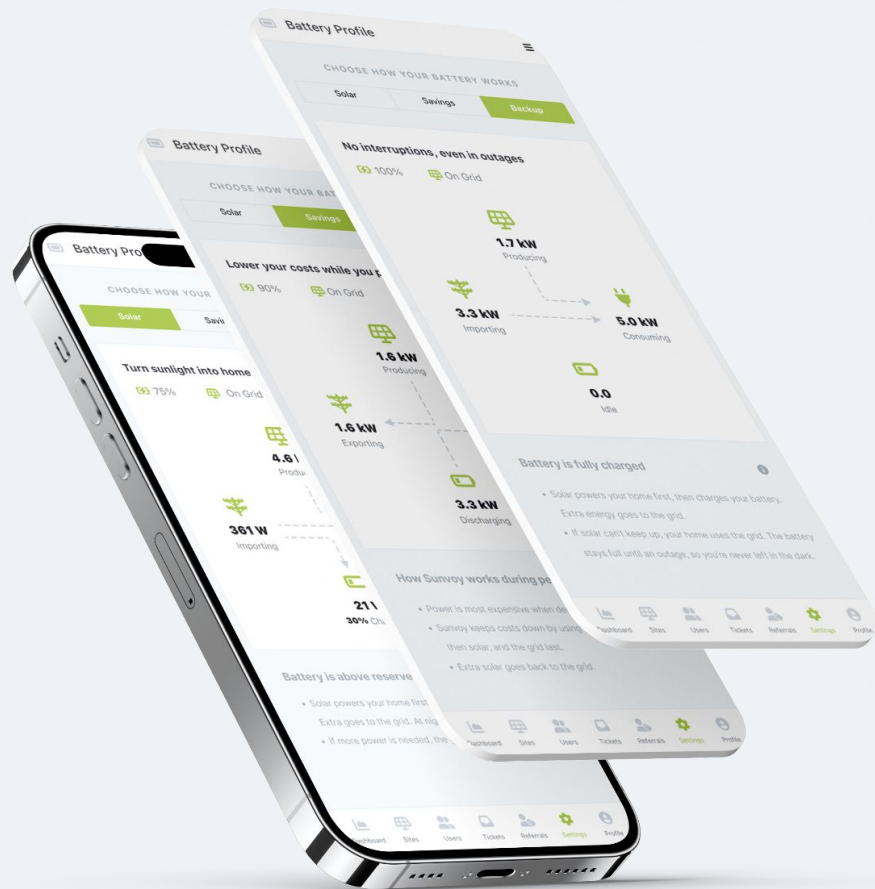
A New Era for Virtual Power Plants: VPPaaS is set to revolutionize how utilities, homeowners, and solar installers deploy and operate grid services.

For the first time ever, you can launch a fully functional Virtual Power Plant **without**:

- RFPs and technical discoveries
- Building custom integrations
- Running long, expensive enrollment campaigns
- Waiting months for deployment

We built it and it's in beta today.

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Flipping the Script → VPPaaS

Virtual Power Plant As A Service

The Challenge

Homeowner Enrollment

Signing up homeowners is slow and expensive

Hardware Control

Managing distributed devices is messy

Procurement & Legal

RFPs and contracts add complexity

Custom Software

Development takes months and costs \$\$\$



VPPaaS by Sunvoy

Homeowner Enrollment

Already in-platform via Sunvoy's installer network

Hardware Control

Grid-ready with 20+ inverter integrations

VPP Setup

Preconfigured with ready-to-go pricing

Procurement & Legal

No RFPs, no custom dev — SaaS-ready

Flipping the Script → VPPaaS

Virtual Power Plant As A Service

The Challenge

Homeowner agreement

Hard to get signatures on legal docs

Payments

Utilities need a compliant payout method

Event tracing

Every action requires traceability

Address validation

Utility must verify asset location



VPPaaS by Sunvoy

Sunvoy eSignature

Built-in eSign in the homeowner app

Sunvoy Payouts

1099-compliant, referral-ready payouts

Sunvoy Audit

Full event and asset log tracking

Sunvoy Address Validation

Automated asset-to-grid mapping

Flipping the Script → VPPaaS

Virtual Power Plant As A Service

The Challenge

O&M

Who maintains the assets when issues arise?

Customer Involvement

Homeowners don't want another app with little value

Event Tracing

Every action must be fully traceable

Address Validation

Utilities need to confirm assets are on their grid



VPPaaS by Sunvoy

Installer Focused

O&M built in for installer clients

Homeowner Relevant

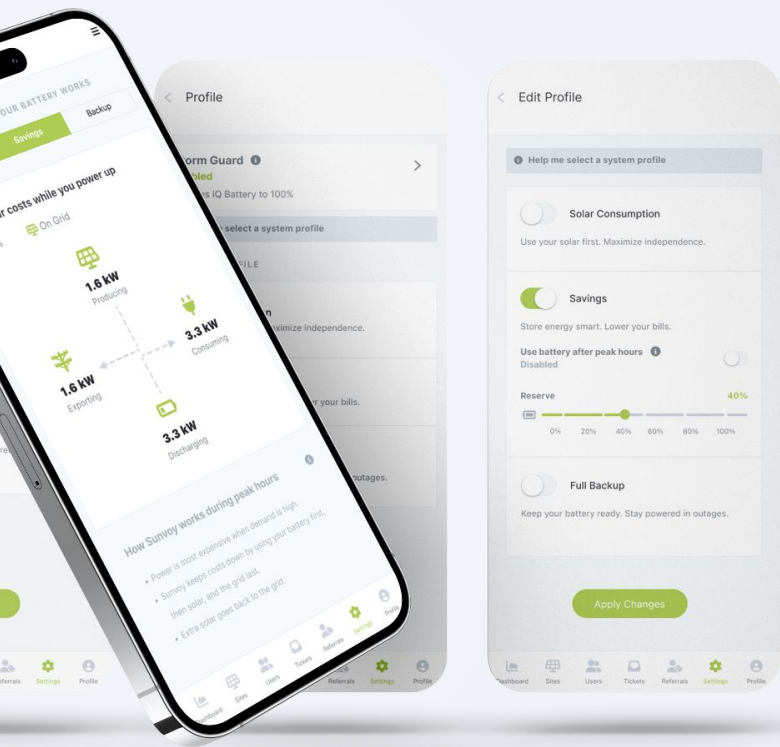
Drives engagement with savings, alerts, payouts in an app the homeowner already uses for other things

Sunvoy Audit

Full logs for every asset and event

Address Validation

Automated, proven asset-to-grid mapping

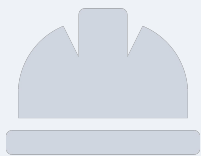


Built-In Infrastructure to Run a VPP Smoothly

- ✓ No custom development, RFPs, or onboarding delays
- ✓ No extra hardware to install
- ✓ No need for external marketing or enrollment agencies
- ✓ Access DERs already deployed and on your grid
- ✓ Solar experts built this because the right tools didn't exist
- ✓ Let installers and homeowners share the revenue
- ✓ Helps fill the ITC gap by giving homeowners more value

Sunvoy Today & TAM

53 paying companies - Majority are Vertically integrated EPCs



2,000+

Solar Employees



9

Countries

US, Canada, Mexico, Chile, UK, Scotland, Panama,
Spain, Ireland



230,000+

Home Owners

USA alone: 15% of all homes will have solar by 2030 (SEIA)

TAM Sunvoy App: 350 solar installers in the US and > 1,000 around the world

TAM Sunvoy data service: >10,000 worldwide

But Why?



To Fighting Climate Change With Code

By improving how the solar industry runs, we'll contribute to fighting climate change.

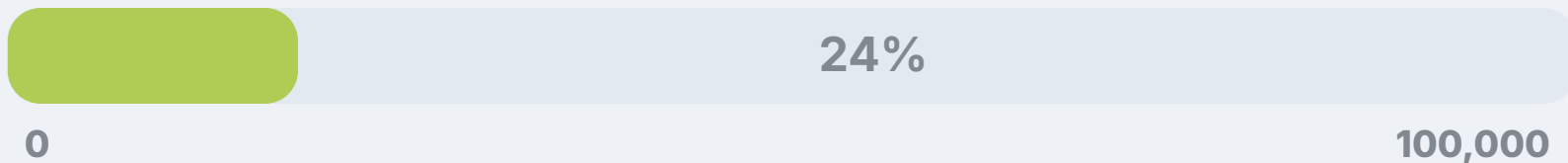
The Goal

100,000

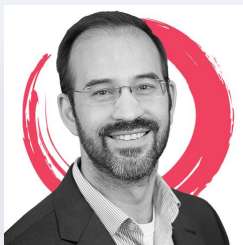
new systems per year installed through



SUNVOY

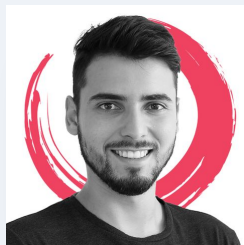


The Team



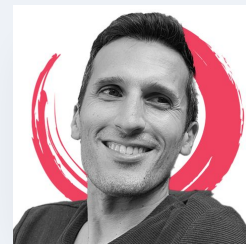
Hervé Billiet
CEO / Customer Success

Serial Entrepreneur.
Co-Founder and CEO of \$12M solar company. Engineer, MBA and Master Electrician. Former Accenture speaks French, Dutch, English



Jascha Brinkmann
President / Operations

Serial Entrepreneur.
Full Stack developer for more than 12 years. Top 2% developer in the world. Marketing Genius, craves efficiencies and perfection. German, Spanish, English



Joe Marhamati
Vice-President / Sales

Serial Entrepreneur.
Co-Founder and CFO of \$12M solar company. Experience in U.S. Gov at Dept of Energy and WhiteHouse.

Sunvoy: A strong Team to Work With



Team: Experienced team

Built and grown companies before with successful exit.



Profitable: Run a profitable company able to manage cost

Able to balance costs with revenue



Industry knowledge

Solar experts who built because the software didn't exist



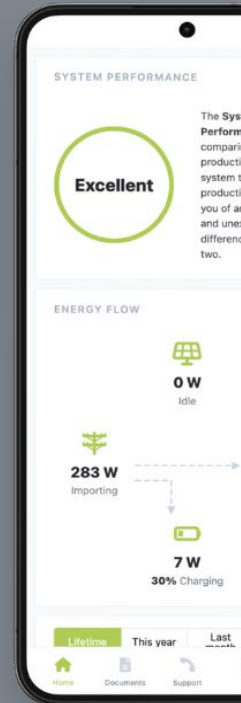
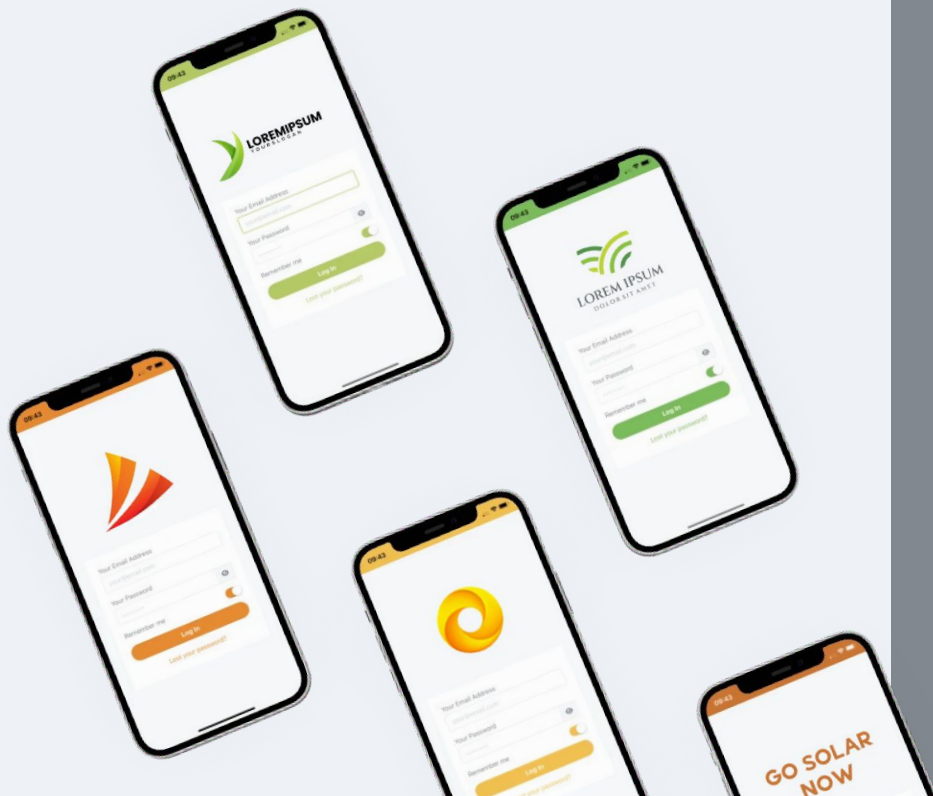
Growth: Significant industry growth

The solar industry is growing exponentially. Worldwide activity.



Sustainability

Solar specific solutions



Focus on what you do best,
automate the rest.

Ready to take action?

Book a follow up call with our
CEO, Hervé Billiet.



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